

Louisiana Public Service Commission



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Executive Counsel

December 28, 2020

JOHNNY E. SNELMGROVE, JR
Deputy Undersecretary

VIA EMAIL

RFP 20-23- Docket TBD, Entergy Louisiana, LLC's 2020 Hurricanes Laura, Delta, and Zeta Storm Restoration Cost Recovery Filing.

To all LPSC qualified consultants:

Enclosed please find a Request for Proposals ("RFP") for **outside contract counsel** issued by the Louisiana Public Service Commission for the above referenced docket. If your firm is interested in submitting a proposal, please review the RFP carefully to determine whether your firm meets the specific requirements to qualify for this representation. All Proposals must include a showing that your firm possesses the requisite qualifications and experience to represent the Commission in this matter. Also, please note that all Proposals, including the **original, plus (2) two copies, and an electronic copy** must be received on or before **Thursday, February 11, 2021 at 4:30 p.m.** Selection of consultants is anticipated to take place at the Commission's February 2021 Business and Executive Session.

Should you have any questions, please do not hesitate to contact me.

Sincerely,

A handwritten signature in blue ink, appearing to read "KHB", written over a light blue circular background.

Kathryn H. Bowman
Executive Counsel

Enclosure

cc: Brandon M. Frey, Executive Secretary
Melissa W. Frey, Deputy General Counsel

RFP 20-23
LOUISIANA PUBLIC SERVICE COMMISSION
REQUEST FOR PROPOSALS (“RFP”)
December 28, 2020

DOCKET NO. TBD, Entergy Louisiana, LLC’s 2020 Hurricanes Laura, Delta, and Zeta Storm Restoration Cost Recovery Filing.

The Louisiana Public Service Commission (“Commission” or “LPSC”), in accordance with the requirements of the LPSC General Order dated November 10, 2014 regarding the selection of contract employees (the “Contract Order”), issues this Request for Proposals (“RFP”) to **outside contract counsel** who will assist Commission Staff in the review of Entergy Louisiana, LLC’s (“ELL” or “Company”) request for determination of the amount of recoverable costs incurred, and to be incurred, to restore its facilities following the damage of Hurricanes Laura, Delta, and Zeta and authorize replenishment of storm escrows.

Deviations from the requirements contained herein, or conditional bid amounts may result in rejection of the bid as non-conforming. Consideration of qualifying bids received in response to RFP 20-23 are anticipated to be on the Commission’s February 2021 Business and Executive Session.

I. Overview

During the 2020 Atlantic Hurricane Season, the State of Louisiana experienced an unprecedented number of storms, including Hurricanes Laura, Delta, and Zeta. Hurricane Laura came ashore on August 27, 2020 as a strong Category 4 hurricane with sustained wind speeds of 150 mph. Hurricane Delta made landfall on October 9, 2020 as a Category 2 hurricane with winds approaching 100 mph, and Hurricane Zeta made landfall on October 28, 2020 also as a strong Category 2 with sustained winds of 110 mph, just 1 one mph shy of a Category 3. All three hurricanes caused significant electric infrastructure damage to ELL’s distribution and transmission systems across the state with the anticipated costs to restore such widespread damage being significant.

On December 18, 2020, ELL submitted a pre-filing notice letter to the Commission indicating the Company’s intentions to make an initial filing requesting to recover costs incurred, and to be incurred, by ELL to restore its damaged facilities and replenish the storm escrows used to assist in restoration. As with past storms, ELL expects to make one or more supplemental filings after the initial filing requesting the Commission authorize the permanent financing of such recoverable storm costs under Act 55, Act 64, or any other applicable statute. At this time, a decision has not been made as to which method ELL will seek authorization under. The Company has also indicated it anticipates filing an attestation with the supplemental filing.

Applicants will be assisting Commission in-house Staff (Legal, Utilities, and Auditing Divisions), and any outside consultants retained, in reviewing ELL’s request and providing a recommendation to the Commission.

II. Scope of Representation

In assisting Staff, Applicants will review the joint application (including the direct testimony of several witnesses, any supporting documentation, and associated cost effects)¹; assist in drafting data requests and review responses thereto; participate in informal meetings with Staff and ELL; assist in drafting a recommendation(s), including testimony, to the Commission, including any exhibits supporting the same; assist in responding to any rebuttal testimony; assist in preparing any necessary direct and cross-answering testimony; assist in trial preparation, including cross-examination of witnesses and drafting pleadings and motions related thereto; review and analyze potential stipulation terms; and assist in the preparation of any orders arising out of this proceeding.

Additionally, the Applicant shall be available to participate in meetings, conference calls, status conferences, hearings, and other conferences with the Commission and its Staff, as well as attending any Business and Executive Session(s) that Staff deems necessary. The scope of work provided herein shall continue through the conclusion of the docket through a Commission vote.

All proposals shall include an outline of a plan of action for conducting the review of the application, including the activities described above. The Commission and its Staff shall have the right to determine how the tasks will be carried out. In addition, all proposals shall be accompanied by a professional firm resume indicating the qualifications and experience necessary to meet the requirement of this RFP, including experience with securitization of costs and prior Commission storm recovery processes.

III. Period of Representation

The time period estimated to complete the Scope of Representation is approximately 6-10 months. This is merely an estimate and the Commission makes no representations as to the accuracy of the Period of Representation.

IV. Minimum Requirements

To qualify, all Applicants must have requisite knowledge of the topics listed below, in addition to those provided in Commission General Order dated November 10, 2014. Applicants shall at a minimum be experienced in the presentation of cases involving public utility regulation, or other regulatory issues on administrative and judicial levels, including the presentation of witnesses on direct examination, cross examination of adverse witnesses, conducting discovery, and the taking of appeals. Additionally, Applicants shall have knowledge and experience of utilization of securitization for cost recovery.

Applicants shall also have a working knowledge of the Commission's ratemaking and jurisdictional issues; applicable Commission regulations; and experience in all aspects of electric

¹ Per ELL's pre-filing notice letter, ELL's filing following Hurricane Isaac is illustrative of the type of application, testimony, and exhibits ELL anticipates filing for the 2020 storm recovery, which could include up to 10 witnesses. See Docket No. U-32764 for more information.

utility ratemaking proceedings, including analyzing the operations, books, and records of utility companies, particularly investor-owned utilities, for the purpose of setting just and reasonable rates, including, but not limited to, calculation of rate base, rates of return, capital structure, formula rates, and all related studies and calculations and prior cost recovery filings with the LPSC.

Applicants shall be qualified and prepared to assist in drafting expert testimony with respect to all of the issues addressed in this RFP and which are likely to arise in the proceeding and be qualified to prepare testimony for a hearing and/or a B&E regarding the same and have knowledge of:

- (1) a detailed understanding of the major functional areas of a regulated investor-owned electric utility;
- (2) appropriate accounting standards and practices for electric public utilities, public utility accounting, and generally accepted auditing standards;
- (3) storm damage reserve accounting, utility depreciation and taxation issues;
- (4) the LPSC and FERC approved cost-of-service cost methodologies for electric utilities;
- (5) the basic components and requirements of ELL's Formula Rate Plan, including cost of capital, including capital structure, cost of debt, cost of equity, and rates of return;
- (6) alternative sources of funds to offset hurricane damage costs such as insurance proceeds, governmental aid, and income tax benefits;
- (7) prior Commission Orders involving storm recovery and/or other securitized debt;
- (8) the cost allocation methodologies for the allocation of investments and expenses among affiliates, including the relationship of the holding company to its subsidiary operating companies, the transfer of investment and costs between operating companies, and the provision of services among affiliates;
- (9) appropriate mechanisms, allocation among customer classes and rate design; and
- (10) securitization requirements and procedures and the ratemaking treatment of the benefits of securitization.

Consideration will be given to factors which indicate degrees of competence such as the amount of practical experience in the field of public utility practice, similar practice before this or other regulatory agencies, knowledge of Louisiana ratemaking standards and regulatory law, in addition to the Applicant's knowledge and experience of utilization of securitization for cost recovery. Additionally, consideration will be given to factors of competence such as previous experience and success handling complex cases, cases involving securitization of costs, and cases before the

Commission on storm recovery. Firm size may be considered in matters likely to be prolonged, complex, or involving multiple forums.

V. Estimate of Costs

All proposals shall include fees and direct costs associated with Applicant's services described above. Applicants responding to this RFP shall quote their rates on an hourly basis, and shall submit a total budget, separating professional fees from direct costs. Along with providing the above, Applicants should provide an overview of the estimated costs in the summary of the bid proposal.

Applicants shall only be allowed to charge for actual hours of work performed and costs incurred. Once selected, an Applicant's hourly rates and budget shall not be altered except by formal approval of the Commission.

VI. Conflict of Interest

Applicants shall prominently and separately disclose current, as well as past employment, which could possibly result in a conflict of interest. In addition, Applicants shall disclose matters in which they currently represent clients before the Commission.

VII. Billing Guidelines

As required by the November 10, 2014 General Order, all bills will be rendered monthly and shall specifically identify and describe all work performed, the person performing such work, the time and charge for such work, and shall additionally show the total amount billed to date and the authorized original estimate. Bills will be rendered in strict accordance with the Commission's guidelines. Expenses shall also be separately disclosed with proof of such expenses attached.

Expenses, where applicable, shall be reimbursed at state authorized rates as specified in the Travel Policies and Procedures Memorandum issued by the State of Louisiana, Division of Administration in effect at the time such expenses are incurred ("Allowable Expenses"). Any expenses that exceed the Allowable Expenses shall be borne by the contract employee and shall not be reimbursed by either the Commission, or the correspondent utility, unless otherwise specified by the Commission.

VIII. Reservation of Rights

The LPSC reserves the right to reject any and all proposals, to amend and/or supplement this RFP at any time, and to consider proposals or modifications thereof received at any time prior to LPSC vote at Open Session, if such action is found by the LPSC to be in the public interest. Pursuant to the General Order regarding the selection of contract employees, the LPSC has the right to accept

any offer and does not have to accept the lowest bid amount. In addition, there is also no assurance, express or implied, that an award will necessarily be made pursuant to this RFP.

IX. Submission of Proposals

Interested parties should submit the **original (hard copy), 2 copies, and e-mail an electronic copy** of the proposal to:

Kathryn H. Bowman
Executive Counsel
Louisiana Public Service Commission
602 North Fifth Street (Galvez Building) (70802)
P.O. Box 91154
Baton Rouge, Louisiana 70821-9154
Phone: (225) 342-9888
Fax: (225) 342-5610
Email: kathryn.bowman@la.gov

To be considered, an original, two copies, and the electronic copy of the proposal must be received on or before **Thursday, February 11, 2021 at 4:30 p.m.** Selection of consultants is anticipated to take place at the Commission's February 2021 Business and Executive Session, which is currently scheduled for February 24, 2021. Information concerning billing procedures and the Commission's RFP policy may be obtained from the address listed above, or by calling (225) 342-9888.