

J. KENNEDY AND ASSOCIATES, INC.

PRINCIPALS

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November 2, 2017

Ms. Melanie Verzwylvelt
Mr. Brandon M. Frey
Ms. Kim Trosclair
Louisiana Public Service Commission
602 North Fifth Street (Galvez Building) (70802)
P. O. Box 91154
Baton Rouge, LA 70821-9154

In re: Solicitation for under \$50K bid to assist Staff in Reviewing Claiborne Electric Cooperative, Inc.'s Fiber-to-the-Home Project.

Dear Ms. Verzwylvelt:

We are pleased to provide this proposal to assist the Commission Staff in its review of Claiborne Electric Cooperative, Inc.'s ("Claiborne" or "Company") if and when the Company files for approval to construct and deploy a fiber-to-the-home broadband internet service. A wholly owned subsidiary will construct the network over a five-year period. The assets will be subject to a lease arrangement. The Company has not yet filed an Application.

Our firm is uniquely qualified to assist the Staff in this review. We have assisted the Commission and Staff in prior proceedings involving leases and the related tax implications. We are experienced in all facets of utility operations and ratemaking, including the use of special purpose subsidiaries. We also are experienced in the separation of regulated and unregulated utility operations. Finally, we are experienced in balancing the interests of the utility and the interests of its customers.

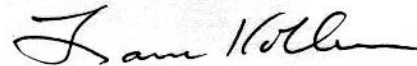
We have no known conflicts of interest and are prepared to start on our review as soon as the Company files its Application.

We propose a budget of \$37,200, consisting of \$36,600 in consulting services and \$600 in expenses.

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Mr. Brandon M. Frey
Ms. Kim Trosclair
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Thank you for the opportunity to provide consulting services to the Commission Staff on this important project. Please call or e-mail me at lkollen@jkenn.com with any questions or comments.

Sincerely,

A handwritten signature in black ink that reads "Lane Kollen". The signature is written in a cursive style with a large initial "L" and a long horizontal stroke at the end.

Lane Kollen
Vice President

LK:ji

Attachment

J. Kennedy and Associates, Inc.
2017 Hourly Fee Schedule
Louisiana Public Service Commission

<u>Title</u>	<u>Name</u>	<u>Hourly Rate</u>
President	Stephen J. Baron	\$258
Vice President	Lane Kollen	\$258
Vice President	Philip Hayet	\$258
Director	Richard A. Baudino	\$247
Director	Brian R. Barber	\$247
Manager	Randy Futral	\$247
Senior Consultant	Ann Bruccoliere	\$185
Senior Consultant	Leah Justin Wellborn	\$185
Consultant	Brian Kollen	\$145
Analyst	Jessica Inman	\$110
